

HOW TO GET YOUR CLIENT TO THE CLOSING TABLE



GULF COAST ASSOCIATION OF REALTORS
VIRTUAL LUNCH AND LEARN

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- ✓ HAVING A COMPLETE CONTRACT
- ✓ GETTING YOUR FILED OPENED WITH THE TITLE COMPANY
- ✓ CONDITIONS OF APPROVAL
- ✓ TITLE SEARCH AND CURATIVE WORK
- ✓ FINAL LOAN APPROVAL
- ✓ FINAL CLOSING DISCLOSURE
- ✓ FINAL SETTLEMENT STATEMENT REVIEW
- ✓ EDUCATING YOUR CLIENT ABOUT OWNER'S TITLE INSURANCE



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