



COAST REALTORS® LEADERSHIP

"REALTORS® Working Together for the Future"
2026

Identifying and training future leaders is the key to improving our local Association and the Realtor® profession. Through this program leaders will be identified, trained and encouraged to take on leadership roles of every aspect.

10 participants will work together through a training course that combines a networking retreat and several day-long group sessions. The training sessions will include identifying personal behavioral styles, team-building exercises, developing leadership skills, networking opportunities and improving communication skills.

Objectives

- To identify local REALTORS® for leadership roles.
- To train participants by developing leadership skills.
- To motivate participants through increased awareness of issues and challenges affecting the REALTOR® profession and their local Association.

Application Procedure

Applicants for the *Coast Realtors® Leadership Program (CRL)* are members of the Gulf Coast Association of REALTORS® interested in future leadership roles with GCAR.

Applications are reviewed and participants are selected by the CRL Trustees, who are members from the Gulf Coast Association of REALTORS® Board of Directors and/or alumni of the CRL program. The number selected is limited to a total of 10.

Each participant is responsible for tuition payment. **Tuition for 2026 is \$495 per applicant.**

Tuition should be paid online in the GCAR Member Dashboard and is due on December 15 as outlined in the Hold Harmless Acceptance Agreement. The tuition covers the cost for all training sessions, meals, overnight accommodations for the sessions, and instructional materials. Additional costs to the participants will include transportation from home to the meeting.

Application forms should include as much information as possible. However, answers should be limited to the space available.

Selection Criteria

Participation in the Coast REALTORS® Leadership Program is open to REALTOR® members of the Gulf Coast Association of REALTORS®, with a maximum of 10 individuals being selected to participate.

Attendance at all retreats and sessions is mandatory as outlined in the Hold Harmless Acceptance Agreement. Those who fail to attend may be asked to withdraw, with no refund of tuition. A calendar of dates is attached. If dates must be changed due to unforeseen circumstances, GCAR will provide as much notice as possible.

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CONFIDENTIAL APPLICATION FOR APPOINTMENT / 2026

INSTRUCTIONS

Type or print in black ink. Please complete each section fully. Limit answer to the available space. Application must be signed by both applicant and broker/manager/employer and returned no later than **Friday, October 31, 2025**. Applications must contain a recent headshot suitable for use in publications and for publicity.

I. PERSONAL DATA

Date _____

Full Name _____

Home Address _____

Firm Name _____

Firm Address _____

E-mail Address _____

Home Phone _____ Office Phone _____ Fax Number _____

Year Licensed: Sales _____ Brokers _____ Primarily Residential _____ Commercial _____

Designations Earned _____

II. WORK EXPERIENCE

Present Firm Name _____

License with present firm since (month/year) _____

Title or Responsibility _____

List previous work experience in reverse chronological order: (Include active military duty)

<u>Organization/Firm</u>	<u>Title/Responsibility</u>	<u>From</u>	<u>To</u>
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

What do you consider your most rewarding career achievement to-date? _____

III. ASSOCIATION HISTORY

Year Joined Gulf Coast Association of REALTORS® _____

A. Committee Involvement (name of committee, responsibilities and year of service)

Name of Committee

Responsibility

Year

B. Leadership Positions (Include Local, State and National)

Position

Year

IV. COMMUNITY INVOLVEMENT

List other community, civic, religious, political government, social, athletic, or other activities. Indicate major role in the organization at this time:

Organizations, Assignment/Position, Describe Responsibilities

V. GENERAL INFORMATION

Are you willing to make a commitment to attend several mandatory sessions held during the year in order to receive the benefits made available to you? _____

What are your long term goals in business and leadership?

What specific skills/knowledge do you hope to gain from your participation in this leadership program?

How do you plan to utilize the skills and knowledge that you acquire from this program?

After completing the CRL program, would you be willing to accept a leadership role in the Gulf Coast Association of REALTORS®?

TUITION AMOUNT PAID BY APPLICANT SET BY THE CRL COMMITTEE IS \$495.

*** Note: If CRL Applicant is approved, tuition will be due by December 15, 2025.**

All tuition will be paid in your GCAR Member Dashboard.

Please submit all applications by email to Amanda Kitchell at Amanda@gcarealtors.com.

CRL Staff Liaison: Amanda Kitchell Amanda@gcarealtors.com

Signed this the _____ day of _____, 20____.

CRL Applicant

Applicant's Broker/Manager/Employer

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Session Dates for 2026

Attendance at all retreats and sessions is mandatory as outlined in the Hold Harmless Acceptance Agreement. Those who fail to attend may be asked to withdraw, with no refund of tuition. A calendar of dates is attached. If dates must be changed due to unforeseen circumstances, GCAR will provide as much notice as possible.

Session 1	<u>January 14-15, 2026</u> Introduction Retreat (*Overnight Stay)
Session 2	<u>February 24-25, 2026</u> REALTOR® Day at the Capitol* (*Overnight Stay)
Session 3	<u>March 26, 2026</u> Session at EDCON 2026
Session 4	<u>April 23-24, 2026</u> Leadership Retreat* (*Overnight Stay)
Session 5	<u>May 13, 2026</u> Local Industry Site Visit
Session 6	<u>June 24, 2026</u> Local Industry Site Visit
Session 7	<u>July 22, 2026</u> Local Industry Site Visit
Session 8	<u>August 13, 2026</u> GCAR Leadership Observation
Session 9	<u>September 23, 2026</u> Onsite Leadership Training
Session 10	<u>November 12, 2026</u> Graduation Ceremony